



Divi's Laboratories Limited

Sustainable Chemistry

Striving For Leadership Through Chemistry

An aerial photograph of a vast industrial complex, likely a pharmaceutical manufacturing plant. The facility consists of numerous large, multi-story buildings with flat roofs, many of which are covered with solar panels. The buildings are interconnected by a network of pipes, walkways, and elevated walkways. There are several large storage tanks and a prominent circular pond or reservoir on the right side of the image. The surrounding area is landscaped with greenery and palm trees. The sky is clear and blue.

PRODUCT LIST

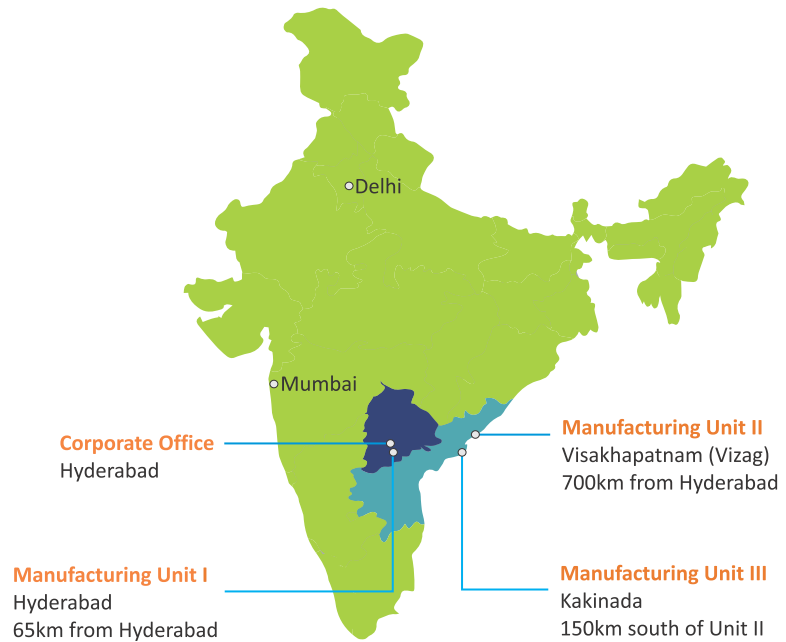
Industry Experience
28 yrs

Manufacturing Locations
2 + 1 (Unit III, Green Field)

No. of Employees
~ 11,000

Sales Revenue
~ \$730M (~ 20% CAGR)

Market Capitalization
~ \$6.2B



Business Segments

Our products & Services Portfolio:

Commercially Competitive

Over the entire life cycle of the product

GENERIC APIs

- World leader in 18 out of the 26 APIs produced
- Significant capacity & large batch sizes
- Uniform Quality across the world

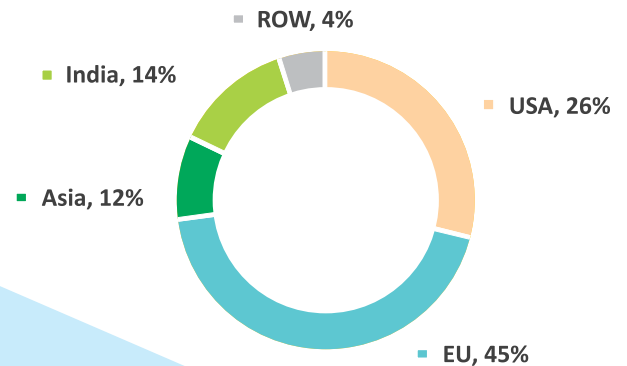
CUSTOM SYNTHESIS

- Established relationships with 6 of the Top 10 Big Pharma
- 20 Years of Strategic Partnership

NUTRACEUTICALS

- Global leader in supplying carotenoids
- Offers versatile and customized solutions

Revenue Distribution 2018-19



One of the Largest API companies in the world
with ~ \$730M in revenue and exporting to more than 95 countries

* As on March 31, 2019

BUSINESS FUNDAMENTALS



Land Extent

~ 1000 Acres (~ 4 sq. km)



Capacity

~ 9,650 M³/KL*



Scientists

~ 350



QA Team

~ 500



QC Team

~ 1250



Customer Audits

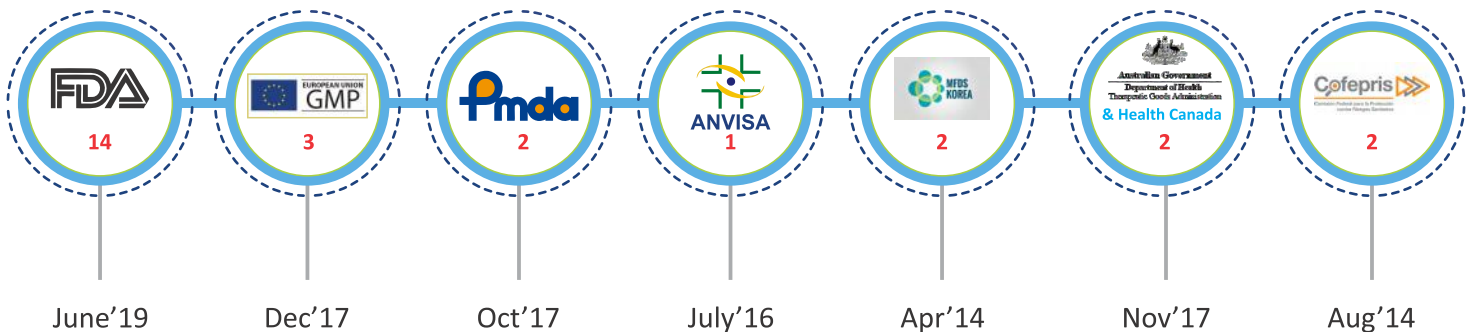
~ 1700



Regulatory Audits

30

RECENT REGULATORY AUDITS

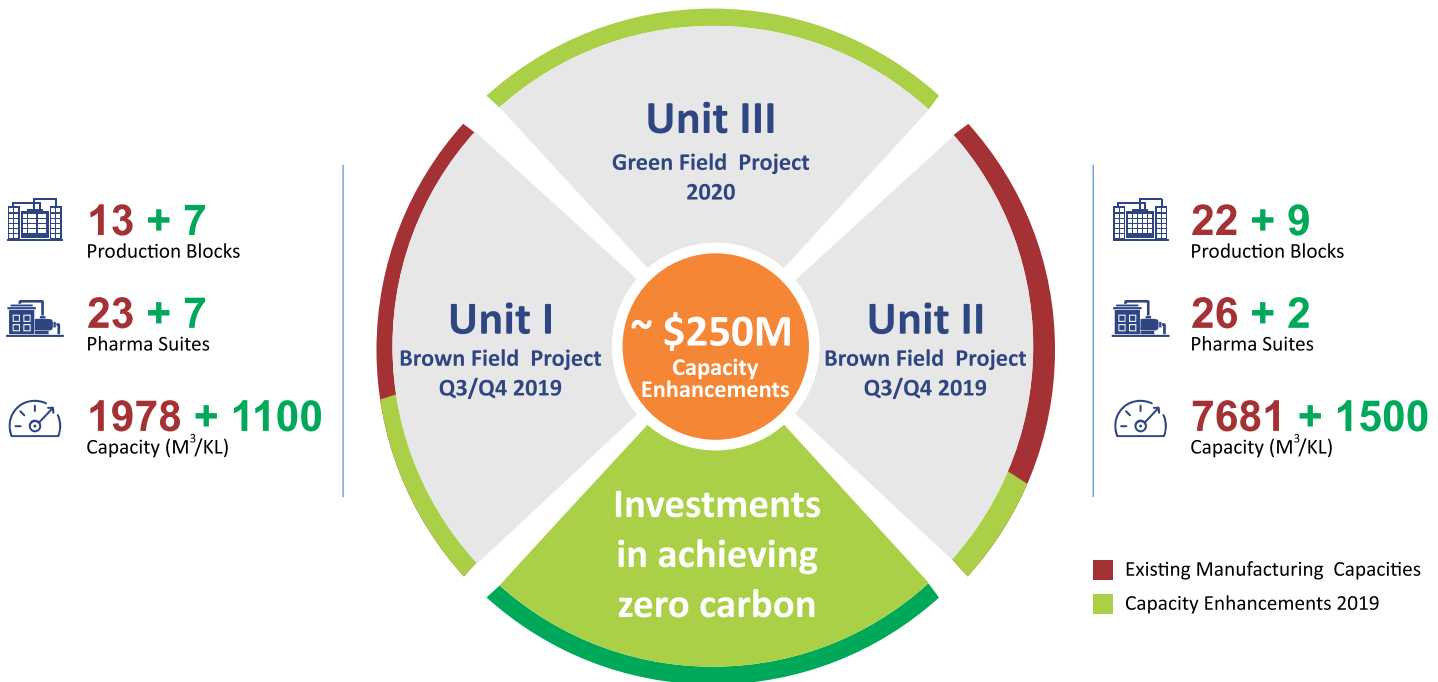


SUSTAINABLE & IMPACT

INVESTMENTS FOR FUTURE

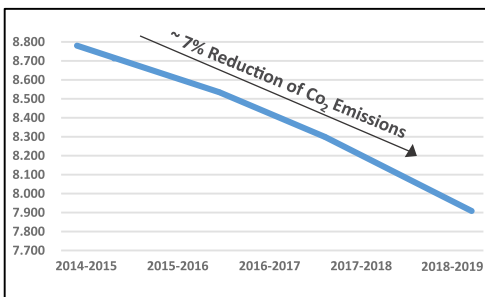
• **~25% INCREASE IN OVERALL CAPACITIES**

5 Production Blocks  140 Reactors  1000 Capacity (M³/KL) 



REDUCTION OF CARBON FOOTPRINT

Co₂ Emissions/Ton of Manufactured Quantity

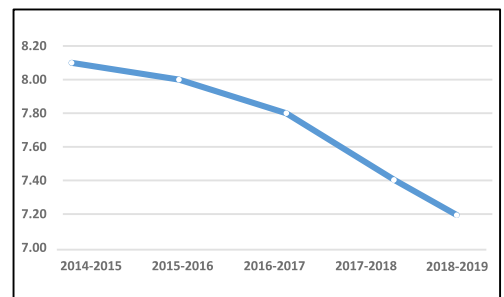


Graph 1

Graph 1 includes emissions from the following activities

- Emissions from process
- Emissions from dry ice/ CO₂ fire extinguishers
- Emissions from thermal fluid heater
- Emissions from handling and disposal of food waste
- Emissions from anaerobic treatment of waste water
- Emissions from diesel consumed in incinerator
- Emissions from LPG for cooking

Co₂ Emissions/Ton from boiler operations of Manufactured Quantity



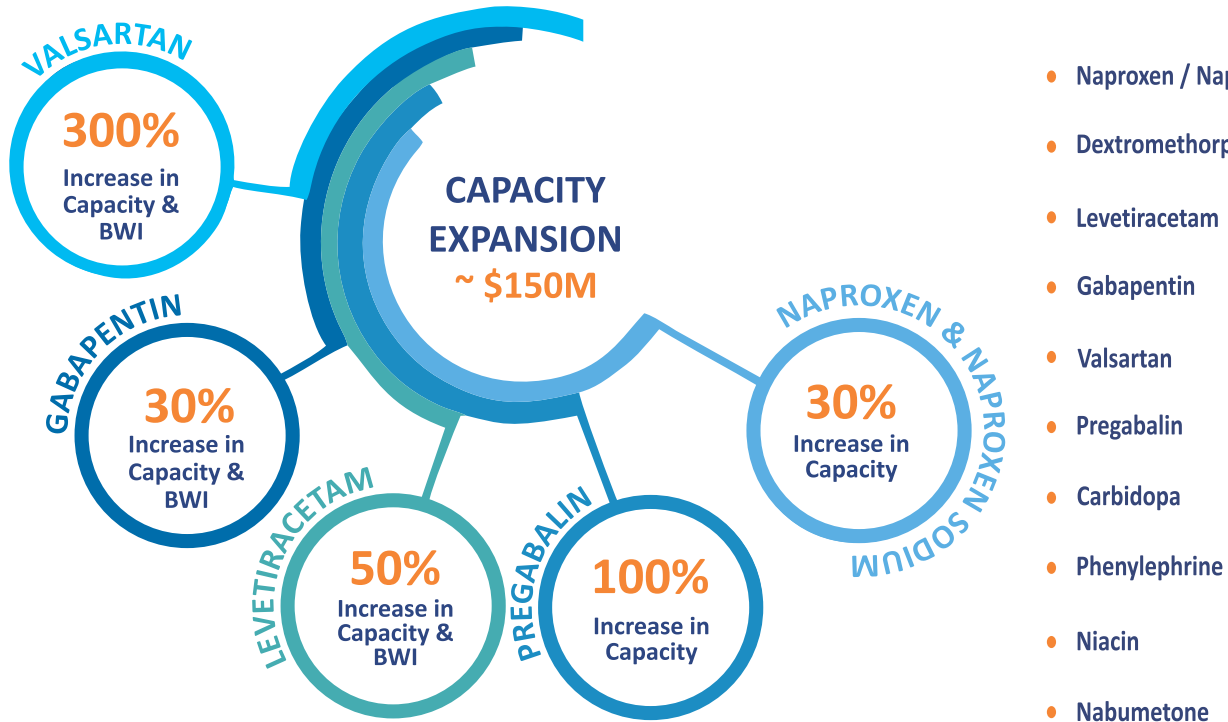
Graph 2

~ 1,000 Acres of land with 60% Green Belt area

Divi's has set ambitious targets to reduce carbon foot print by continually identifying opportunities for energy conservation and reduction in carbon emissions at all our manufacturing sites.

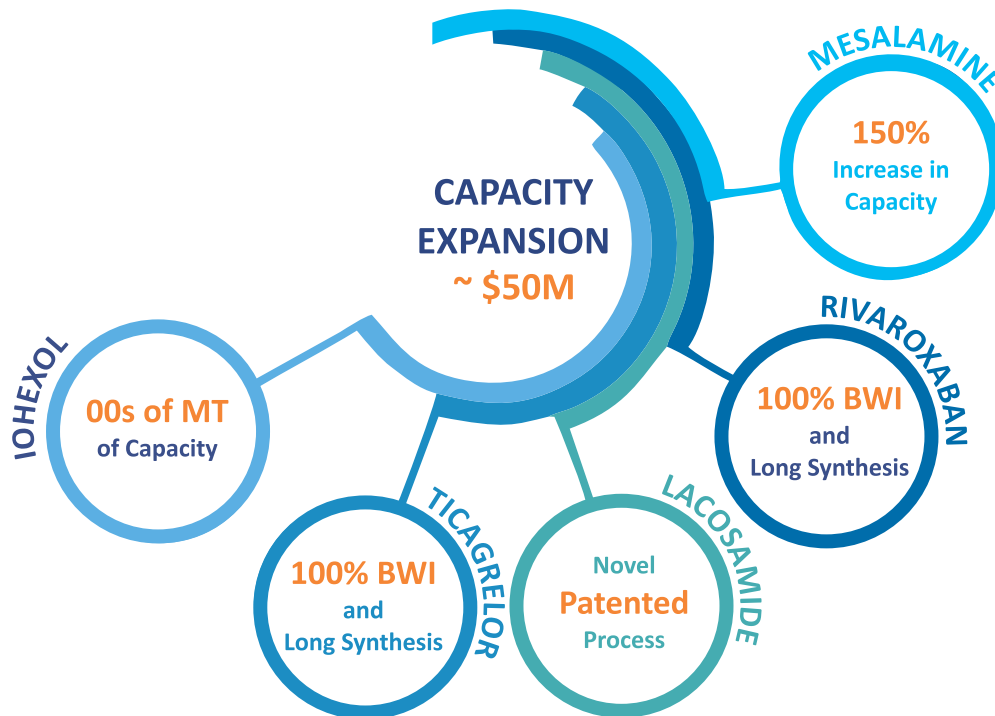
Our continuous efforts resulted in the reduction of carbon foot print by **~ 7%** annually over the past 5 years.

FLAGSHIP GENERIC APIS



GENERIC APIS OF FOCUS

- Mesalamine
- Iopamidol / Iohexol
- Ranolazine
- Lacosamide
- Ticagrelor
- Rivaroxaban
- Vildagliptin
- Capecitabine
- Nicotine



* BWI - New Capacity for backward integration

LIST OF GENERIC APIs

Commercial Products

- Capecitabine
- Carbidopa
- Dextromethorphan Hbr.
- Diltiazem
- Fosphenytoin Sodium
- **Gabapentin**
- Iopamidol
- Irbesartan
- **Levetiracetam**
- Levodopa
- **Mesalamine/Mesalazine**
- Nabumetone
- Naproxen
- Naproxen Sodium
- Niacin
- **Orlistat**
- Phenylephrine Hcl.
- **Pregabalin**
- Proguanil Hcl.
- Quetiapine Fumarate
- Tamsulosin Hcl.
- Triprolidine Hcl.
- Valacyclovir Hcl.
- **Valsartan**
- Venlafaxine Hcl.
- Vigabatrin

Validations Completed

- **Ranolazine**
- **Ticagrelor**
- Lacosamide

Products under validation

- **Iohexol**

Sample available

- Dextromethorphan Polistirex
- **Dolutegravir**
- Ibudilast
- Mirabegron
- Nicotine
- **Rivaroxaban**
- Tenofovir Alfenamide
- **Vildagliptin**

Disclaimer : Products covered by valid patents are not offered or supplied for commercial use. It is the buyer's responsibility to ensure that transactions do not infringe any patent rights applicable.

HNH (Human Nutrition & Health)

Beta-Carotene

- Beta-Carotene 1% SD
- Beta-Carotene 1% SD/SF
- Beta-Carotene 1% SD/C
- Beta-Carotene Emulsion 1 %
- Beta-Carotene Emulsion 2 %
- Beta-Carotene Emulsion 5%
- Beta-Carotene Emulsion 10%
- Beta-Carotene 7.5% DC/AF
- Beta-Carotene 10% DG
- Beta-Carotene 10% DG/F
- Beta-Carotene 10% DC
- Beta-Carotene 10% DC/AF
- Beta-Carotene 15% DG
- Beta-Carotene 20% DC
- Beta-Carotene 20% DC/AF
- Beta-Carotene 20% DC/B
- Beta-Carotene 10% SUN
- Beta-Carotene 22% LF
- Beta-Carotene 30%
- Beta-Carotene 30% Sun

Lycopene

- Lycopene 5% DC
- Lycopene 10% DC/AF
- Lycopene 10% DC
- Lycopene 10% LF
- Lycopene 10% SUN
- Lycopene 20% LF

Lutein

- Lutein 5% DC/AFG
- Lutein 10% DC/AF
- Lutein 10% DC/B
- Lutein 20% LF
- Lutein 20% SUN
- Lutein 20% SUN/MT

Apocartenal

- Apocarotenal 1% SD/AG
- Apocarotenal 2%
- Apocarotenal 10 % DG

Canthaxanthin

- Canthaxanthin 10 % DG

Vitamin D3

- Vitamin D3 100 SD
- Vitamin D3 100 A
- Vitamin D3 100 DC/B
- Vitamin D3 1MIU

Vitamin D2

- Vitamin D2 100 SD
- Vitamin D2 1MIU/G

Vitamin E

- Vitamin E 25 DG/Q
- Vitamin E 50 DG/Q
- Vitamin E 50 SD/SSF
- Vitamin E 50 SD/S

Vitamin A

- Vitamin A Acetate 325 A
- Vitamin A Acetate 125 A

Natural Products

- AstaPure 2.5% VB*
- Beta-Carotene 7.5% DC/AFN*
- Beta-Carotene 10% DG/N*
- Beta-Carotene 20% DC/AFN*
- Beta-Carotene 30% N*

ANH (Animal Nutrition & Health)

Astaxanthin

- AstaFeed 2%
- AstaFeed 10%
- AstaPet 10%
- AstaFeed 10%AF/L

Beta-Carotene

- BetaPet 10%

Canthaxanthin

- CanthaFeed 10%
- CanthaPet 10%



● Caro Clear Beta Carotene 1% SD*



● Mini Beads



● Caro Quik Beta Carotene 10% DG*

MEET TEAM DIVI'S



CPHI CHINA
18-20 June, 2019
Shanghai, China

CPHI - MIDDLE EAST & AFRICA
16-18 September, 2019
Abu Dhabi, UAE

CPHI EUROPE
5-7 November, 2019
Frankfurt, Germany

CPHI INDIA
26-28 November, 2019
New Delhi, India

ACCREDITATIONS



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